

Spilios Dimakopoulos

AI Product Manager / Product Manager

+30 698 038 8128 | spilioidimak@gmail.com | Athens, Greece

[LinkedIn](#) | [GitHub](#) | [Portfolio](#)

EXECUTIVE SUMMARY

Management Science & Technology student (AUEB) who sees every problem as a system: what feeds it, how its parts connect, what isn't working. That's where the analysis, the idea, and the implementation begin. Since childhood I've had some project in progress, so this is simply how I think. What matters is whether what I build solves a real problem for someone, not whether it's impressive. That's why I never build anything without testing it in real conditions, with real people and data, not assumptions.

EDUCATION

Athens University of Economics and Business (AUEB)

2022 – 2026

BSc Management Science and Technology – Information Systems & E-Business

#1 Ranking in Field 4 & 5 · Entry score 18.3K+ points · Java, Python, SQL, UML, IS Architecture, AI, UX

- 38 courses, 210+ ECTS, 8 semesters of deliverables for real companies (databases, programming, process mapping, design) – every problem, three angles: technical, strategic, human.

PROFESSIONAL EXPERIENCE

IT DEV (company) | AI Engineer & Product Lead

03/2025 – 04/2025

New internal startup venture – screen-free AI companion inside a children's plush toy, on-device AI model (Raspberry Pi)

- Only team member with AI expertise among senior engineers – tested 5+ AI models, built a speech recognition & synthesis system with a child-safety filter, 100% offline on a single-board computer (Raspberry Pi), within 1 month.

Adobe Stock | Independent AI Content Creator & Strategist

03/2023 – 09/2024

Freelance – AI content automation & multi-platform distribution

- End-to-end automated pipeline (AI generation → SEO metadata → batch upload) – Top 0.5% globally (342K creators), 187K+ assets, \$13.5K+ earnings, 17.4K downloads – after an SEO strategy overhaul, downloads grew +1,228%.

PRODUCT & TECHNICAL PROJECTS

GNOSIS AI – Conversational Analytics Platform

[Live Demo](#) ↗

- AI chat that explains datasets in plain language – you ask in plain words, the system runs pre-built analyses across 13 analytical tools on its own and explains the results in natural language. 150 tests, sub-1-second response time.

WorkPortal – HR Management Platform

[Live Demo](#) ↗

- Analysis of a real problem at G4S Greece (2.4K guards, 3 hierarchy levels) – started as a group assignment, I rebuilt it solo on my own initiative: 9/10 features, protection against cyberattacks, €0/month hosting.

Swaply – Peer Skill Exchange Platform

[Live Demo](#) ↗

- Group project in Figma (design) → I built it out solo into a full, production ready system: a money-free skill-exchange platform with an AI-based matching system for users – 6 user interviews, 60–70% speed improvement.

MoodLight – Smart Lighting for Stress Relief

[Live Demo](#) ↗

- End-to-end IoT startup: firmware, Android app, business plan – an anti-stress product combining a heart-rate sensor with lighting & music (vs. Oura, Philips Hue). 91.7% purchase intent, 18–20 month break-even.

Altershops – Business Process & Digital Transformation Analysis

[Case Study](#) ↗

- Business process analysis of a real €5.5M retail chain, 10 stores – CEO interview, process mapping. Proposed: demand forecasting (-35% idle inventory), new HR system (-40% workload).

ARIA – Fairness Safeguard for AI Decisions

[Paper](#) ↗

- Designed an oversight system for AI that decides who qualifies for social benefits – mathematically proves that a seemingly fair system can gradually turn unfair, and stops it automatically. Tested on 100K scenarios.

Bootstrap Efficiency Model – UK Companies House Validation

[Paper](#) ↗

- Designed a new metric measuring how efficiently founder-funded startups operate (no investors) – validated it across 5.6M UK companies: they survive +6.4 percentage points longer, consistently across 7 periods.

Digital Presence & Organic Growth – 9-Year Algorithmic Case Study

[Report](#) ↗

- Self-taught: 9 years of systematic experimentation (hypothesis → test → iterate) across 6+ platforms – Pinterest, TikTok, Instagram, YouTube, Etsy, since age 13. 245M+ impressions, €0 ad spend, purely organic reach.

TECHNICAL SKILLS & CERTIFICATIONS

- **Certifications:** Cisco AIBIZ & AITECH (AI for Business & Technical roles) · Salesforce AI Associate · Oxford Saïd – AI & Digital Transformation in Government · PSPO II (Scrum.org) · Product Analytics (Pendo.io) · AI for PMs (Pendo × Google Cloud)
- **Languages:** Greek (Native) | English – C2 Proficiency